



# The Milton H. Erickson Foundation, Inc. NEWSLETTER

The Milton H. Erickson Foundation, Inc.  
3606 North 24th Street  
Phoenix, Arizona 85016  
U.S.A.  
Telephone: (602) 956-6196

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SUMMER 1982

## EDITOR'S NOTES

I recently visited Phoenix and the new offices of the Erickson Foundation. I was impressed and excited by the changes I saw and even more excited about the plans for future activities of the Foundation. I encourage interested parties to make the pilgrimage to Phoenix and I hope to see you there on one of my next trips.

Closing date for submission to the next issue (Fall 1982) is September 1, 1982. Materials for inclusion should be sent to me at Box 164, Blair, Nebraska 68008. All business matters (subscriptions, address corrections, donations, display ads, etc.) should be addressed to the Foundation's office in Phoenix.

### New Advertising Policy

This newsletter marks the beginning of a new advertising policy. The Foundation will print display ads in the newsletter. Only ads that are directly relevant to Ericksonian approaches will be accepted. Prices are available from the Foundation office in Phoenix. The increase in newsletter size, mailing list and costs have dictated this new policy. Our newsletter is sent to more than 6500 therapists in the United States and 500 therapists internationally. In the sections on **Upcoming Workshops** and **Ongoing Training Series**, we will continue to list notices of Ericksonian events free of charge. However, we would appreciate a donation of \$10.00 for each event to help defray expenses.

Bill O'Hanlon

## NOTES FROM THE FOUNDATION:

### Erickson Foundation Scholarship:

Anthony Gaito of Associate Trainers in Clinical Hypnosis has donated \$1000 for a scholarship that will be awarded by the Board of Directors of the Foundation to graduate student(s) in applied psychology, medicine, dentistry, counseling or social work. The award may be given in its entirety or subdivided and given to a number of students. Please contact the Erickson Foundation for application materials. The deadline for receiving applications is October 1, 1982. The announcement of the award will be made on November 1, 1982. We welcome additional financial contributions to The Milton H. Erickson Scholarship Fund.

### Donations to the Erickson Foundation Archives:

The Erickson Foundation is proud to announce that Jay Haley has donated his entire collection of audiotapes of his years of discussion with Milton Erickson. These tapes will be made available to students for independent study at the Foundation.



## DECEMBER 1982 SEMINAR:

Newsletter subscribers in the U.S. & Canada will find enclosed a brochure announcing the Erickson Foundation Seminar on Ericksonian Approaches to Hypnosis and Psychotherapy to be held December 2-5, 1982, in Dallas, Texas, sponsored by Methodist Hospital. The faculty for this meeting are: Joseph Barber, Ph.D.; Richard Fisch, M.D.; Stephen Gilligan, Ph.D.; Stephen Lankton, M.S.W.; Carol Lankton, M.A.; Marion Moore, M.D.; Robert Pearson, M.D.; Sidney Rosen, M.D.; Bertha Rodger, M.D.; Ernest Rossi, Ph.D.; Kay Thompson, D.D.S.; Richard Van Dyck M.D.; and Jeffrey Zeig, Ph.D. Alan Griffin, Ph.D., Edward Goodman, Ph.D. and Bill O'Hanlon, M.A. will also present workshops. Program is approved for AMA Category One continuing education credits and Hypnosis education hours for California MFCC's. **There is a discount for registrations received by August 15, 1982.** Please inform your friends and colleagues about the meeting. Additional programs will be sent on request.

# BOOK REVIEW

## Phoenix: Therapeutic Patterns of Milton H. Erickson

David Gordon (author of *Therapeutic Metaphor*) and Maribeth Myers-Anderson have made explicit and accessible some of Erickson's work in their new book, *Phoenix: Therapeutic Patterns of Milton H. Erickson*. The book illuminates techniques and approaches which previously even the skilled student of Erickson found difficult to use. Reading this book alone will not make a master Ericksonian out of a therapist. However, it will point the reader in the right direction.

My chief complaint is that the book is a vast oversimplification of Erickson's therapeutic work. The author notes this oversimplification early in this volume. Perhaps this is inevitable in any single book or model of Erickson's work. Nearly one-half of the book's 192 pages contains verbatim transcripts from Erickson's Teaching Seminars. Curiously, the print of these transcripts is unusually large. This gives the impression that the authors had only a few important things to say which were stretched to fill the book. I would have preferred less big type and more material.

Moreover, using only case material from teaching seminars necessarily limits the range of the models. The examples from the teaching seminars were intended for therapists, a group of people who had certain needs, interests and responses. The authors should have selected case material from Erickson's collected papers to generate counterexamples which do not fit their computations and thereby discover more principles.

All in all, though, I recommend this book and hope to read more from these authors and others who are exploring the same territory. The book is available from Meta Publications for \$14.

Bill O'Hanlon

"A chalice of wisdom for our time." —ERNEST L. ROSSI



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## NEWS OF INTEREST

Herbert S. Lustig, M.D., was recently honored by Temple University School of Medicine when he was chosen to be a featured speaker at its **23rd Annual Frontiers of Psychotherapy Conference** this past March in Philadelphia. Dr. Lustig spoke about "Ericksonian Hypnotic Techniques in Psychotherapy" to more than 400 psychotherapists.

On August 15, Herb will conduct a workshop in London, England, about Ericksonian psychotherapy, sponsored by The London Workshop for Ericksonian Psychotherapists. Several days later he will journey to Glasgow, Scotland, to become an invited faculty member in Ericksonian medical hypnosis at the 9th International Congress of Hypnosis and Psychosomatic Medicine. In September Herb will conduct two workshops sponsored by the Catholic University of Louvain, Belgium, and its Department of Child and Youth Psychiatry: on the 3rd, the workshop will be about hypnosis in child and family therapy, and the workshop on the 4th will be about Ericksonian psychotherapy.

John Hulihan, M.Ed., is seeking a position as a therapist. He is interested in working with others who are using Ericksonian approaches. Contact him at 126 E. Mission, Green Bay, Wisconsin 54301, (414) 433-0570.

**CORRECTION:** Paul Carter wishes to express his apology for the misrepresentation of his title and would like to have it corrected at this time. Rather than having a Ph.D., please note that he is a Ph.D. candidate at The International College in Los Angeles, California.

## ERICKSON FOUNDATION MAILING LIST

The Erickson Foundation provides complimentary copies of our newsletter to everyone who is on our mailing list. We hope to be able to continue this service. However, we need you help to keep our mailing list accurate and up to date. If you have moved recently, please notify us.

- If you currently receive Foundation material at more than one address, i.e., office and home, notify us so that one address can be deleted.

- If you are applying to be added to our list, supply us with your degree status and type of practice.

The Erickson Foundation mailing list continues to grow very quickly and absorbs much staff time. For this reason, combined with increased printing and postal rates, we request your help. If any of the above applies to you, please take a moment to drop us a note, or use the form supplied on the back of newsletter. Thank you.

## ONGOING TRAINING SERIES

Frank and Dixie Morris will begin a training group in Ericksonian methodology in September of this year. It will meet one weekend per month. Contact them at the Center for Creative Change, 52136 Lilac Rd., South Bend, Indiana 46628, (219) 272-9128.

The Trance Learning Center, 5219 Locksley Ave., Oakland, CA 94618, (415) 658-1785 will conduct a 10-week training class in Ericksonian Hypnosis on Monday evenings from July 12 to September 20 in Berkeley. The fee is \$225.

# DONATIONS

Donations totalling \$2,630.00 were received since our Spring 1982 Newsletter. We wish to thank the following people for their contributions:

**Brian S. Pound, V. Alton Dohner, Marianne Schram, Brent B. Geary, Dennis C. Roper, J. Jason Wittman, David E. Mullen, William K. Motlong, Daniel P. Wulff, Kathryn Williams, Daniel L. Araoz, David S. Friker, Karl Fuchs, NLP Center for Advance Studies, Leslie Cameron-Bandler, Rosa Caruso, David P. Illig, Frank L. Husted, Penelope A. Stilwell, Kevin E. O'Grady, George A. Hover, Lee Goldman, Harriet A. Bagnall, Jurgen Hargens.**

A very special thank you goes to Sultan Zamzami, Director of Education in Mecca, Saudi Arabia, for his generous donation to the Erickson Foundation. In honor of the Sultan's contribution, his name will be inscribed on a plaque

displayed at the Foundation.

We wish to thank Stephen and Carol Lankton, who did a three day workshop for the benefit of the Erickson Foundation in April and donated a portion of their honorarium to the Foundation.

Ellen Williams, Ph.D. and Edward Hancock, M.C. recently were on the faculty for an Ericksonian workshop for Family Practice Residents at Good Samaritan Hospital in Phoenix. Both donated their entire honoraria to the Erickson Foundation.

On behalf of the Board of Directors of the Milton H. Erickson Foundation, I wish to express gratitude to the many people who have helped support our efforts with their donations. As mentioned in our last newsletter, most of the Foundation's office furniture and remodeling were paid for with donations.

Now that our offices are established, we are using donations to expand and

improve the Erickson Archives & library. (Now open for study to qualified professionals.) If you have any audio or video tapes of Dr. Erickson, please contact us so we can arrange to have them stored at the Foundation. The Foundation pays all duplicating costs for donated material.

Indexing and cataloging of donated audio and videotapes is an ongoing, time-consuming and expensive service. However, we must accomplish this task so that student can have easy access to the Erickson Archives. David Wenner, a student at Arizona State University, has joined the foundation staff for the summer to work on indexing the tapes. Additionally, Ronnie Hirsh, Ph.D. of New York, will volunteer two weeks of time in July to come to Phoenix and help index and catalog the material. Ronnie began the indexing project for the Foundation in July, 1981 when at that time he also volunteered two weeks of time at the Foundation.

## International Congress on Ericksonian Approaches to Hypnosis and Psychotherapy

The Second International Congress on Ericksonian Approaches to Hypnosis and Psychotherapy is tentatively scheduled for November 29 through December 4, 1983, in Phoenix, Arizona. The program will consist of invited events - workshops, addresses, panels, demonstrations and conversation hours. Jay Haley will present a keynote address.

In addition to invited events, space will be made in the program for presented papers. Interested practitioners should send abstracts of up to 200 words in duplicate to the Erickson Foundation by November 1, 1982. Decisions on presentations will be made by December 1, 1982. Papers presented at the Congress will be considered for inclusion in the printed proceedings.

## ERICKSON ARCHIVES

Since the Foundation has opened the Erickson Archives, we have been extremely pleased by the interest & response from the professional community. Currently, the Archives are booked two weeks in advance. Those interested in independent study at the Erickson Archives should contact me at the Foundation to make an appointment. The Erickson Foundation requires that Archive users have at least a masters degree in a mental health related field from an accredited institution. (Application will be taken from masters level students who provide certifying letters from their university.) The fee for using the Archives is \$5.00 per hour. No audiotaping or videotaping of Archive material is permitted.

Sherron Peters

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- *Paul Carter*  
THE PARTS MODEL: DEMONSTRATION OF WORK WITH PHOBIAS AND ANCHORS
- *Stephen R. Lankton, M.S.W.*  
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You may expect delivery within three weeks. Video cassettes in both PAL and SECAM systems are available upon request at extra charge. Payment must be in U.S. dollars. Add 6 1/2% sales tax for California residents.

# ERICKSONIAN APPROACHES

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Tapes from the December 3-6, 1981 Erickson Seminar,  
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The seminar on Ericksonian Approaches to Hypnosis and Psychotherapy was professionally recorded. Audiotape copies of the presentations are available for purchase through mail order. Please use the order form on the reverse side. Thank You!

The meeting was an invaluable learning experience for all that attended and cassette tapes are the next best thing to being there. Take advantage of this limited offer NOW!

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# MEDIA OF INTEREST

Temple University commissioned Dr. Herbert S. Lustig, M.D. to make a teaching videotape about Ericksonian techniques. This fifty-minute explication of Dr. Erickson's work is entitled **A Primer of Ericksonian Psychotherapy**. Its companion monograph, also titled **A Primer of Ericksonian Psychotherapy**, will be available soon and will become a part of a unique Ericksonian learning experience. For further information contact: Herbert S. Lustig, M.D., 385 Lancaster Ave., Haverford, PA. 19041.

Irvington Publishers announces the forthcoming publication of the first volume of Ernest Rossi's series of edited transcripts and lectures by Milton Erickson, entitled **Approaches to Hypnotherapy, Volume I**. The publication date has not yet been announced. Price is \$35, which includes an audio cassette. Another book of interest from Irvington is the reprint of the Linn Cooper/Milton Erickson book, **Time Distortion in Hypnosis**, \$22.50.

The Winter, 1981 issue of **Dromenon** includes a tribute to Milton Erickson by Robert Masters.

**Phoenix: The Therapeutic Patterns of Milton H. Erickson** has been published by Meta Publications and is available for \$14.

Correction: Steve and Carol Lankton's forthcoming book (Brunner/Mazel) is entitled **The Answer Within**.

BMA Audio Cassettes (200 Park Ave., South, New York, N.Y. 10003) has released a series of audio tapes on pain management, which includes one by Joseph Barber. Dr. Barber discusses Ericksonian approaches.

The Cognitive Behavior Therapy Newsletter, Volume 4, No. 1 (March, 1982) contains a brief clinical report on "Hypnotic Pain Control" utilizing Ericksonian procedures by James Healy. The same issue includes a review of the Barber tape from BMA mentioned above. For subscription information, contact E. Thomas Dowd, Counseling Psychology Program, 31 Teachers College, University of Nebraska, Lincoln, NE 68588.

The New York Society for Ericksonian Psychotherapy and Hypnosis recently published the first issue of a newsletter designed to create an informational network among their members. Contact them at 434 E. 52nd St., 6g, N.Y., N.Y. 10022, (212) 223-0860.

Elsevier North Holland, Inc. N.Y.C. has published **Transformational Psychotherapy: An Approach to Creative Hypnotic Communication** by Arthur Phillips, M.D.

Daniel Araoz, Ed.D. wrote a volume entitled **Hypnosis and Sex Therapy** which was published by Brunner/Mazel, 19 Union Square, New York, New York.

## Fall, 1982 Training Programs at the Erickson Foundation

### Live Supervision for Experienced Mental Health Professionals

This is a 10-session program centered on live supervision and limited to eight participants. Each trainee will serve as primary therapist for a patient. The training will be conducted on Mondays, for ten sessions, from September 20, 1982 to November 22, 1982. The group will meet from 8 a.m. to 6 p.m. The first two sessions will include didactic training and role playing. The next eight sessions will center on live, behind-the-glass, supervision. Trainer: Jeffrey K. Zeig, Ph.D. Contact the Erickson Foundation for further information.

### Discussion of Videotapes of Milton Erickson

This is a 6 week seminar, limited to 12 participants, that will meet Wednesday evenings, from 7:30 p.m. to 9:30 p.m., September 1 to October 6, at the Erickson Foundation. Jeffrey K. Zeig, Ph.D. will lead discussions of videotapes of Milton Erickson conducting his teaching seminars. The total fee for the 6 week training is \$100.

## HYPNOSIS SOCIETY WORKSHOPS

The annual workshop and scientific program of the Society for Clinical and Experimental Hypnosis will be held October 19-24, 1982 in Indianapolis, Indiana. For information, write to the SCEH, 129-A Kings Park Drive, Liverpool, New York 13088.

The 25th annual meeting of the American Society of Clinical Hypnosis will be held October 25-30, 1982, in Denver, Colorado. For information, contact the ASCH, 2250 East Devon Avenue, Suite 336, Des Plaines, Illinois 60018.

## ERICKSON ANECDOTE

### O'Hanlon Gardening Service

When I lived in the Phoenix area and became interested in Dr. Erickson's work, I decided that I would like to study with him. Being a student, I didn't have much money; therefore I tried to come up with various schemes for what I might offer in exchange for, or as a rationale for, visiting, (e.g., I'd write an article about him; I'd do gardening for him (I used to be a gardener for a time after undergraduate school); I'd write his biography, etc.). Finally, after much procrastinating, I sat down and wrote a letter to the Ericksons mentioning my schemes and telling them that, aside from all these schemes, what I **really** wanted to do was to visit and learn.

The next weekend, when I returned home from a short trip, my roommate told me that the "strangest guy" had been calling every morning while I was away. He always asked for the "O'Hanlon Gardening Service", but wouldn't leave his name. I hoped against hope that it was Dr. Erickson, but the O'Hanlon Gardening Service part confused me. The next morning, right on schedule, there was a call for the O'Hanlon Gardening Service. I answered the telephone and said it was Bill O'Hanlon. The voice said, "Don't you think you ought to survey the territory before you decide to take the job?" I agreed and asked if this was Dr. Erickson. His long, creaky reply of "Y-e-e-e-s-s-s" forever will be in my memory. We made an appointment and after watching "All in the Family" together, he showed me his garden and put me to work. I had thought the bit about the garden was all a metaphor and hadn't come dressed in work clothes, but I soon found out that it was not just a metaphor. I was frustrated those first few visits, because all I did was work in the garden, sometimes with Dr. Erickson observing and talking with me, sometimes not. I wanted to learn about hypnosis and therapy and here I was weeding the roses! To my eternal gratitude, Mrs. Erickson finally intervened in my behalf and I was scheduled to sit in on formal sessions. As I look back, of course, the learning and teaching began with that first phone call and continued through watching T.V., doing the gardening and sitting in on sessions.

### Addendum:

*What follows are the lyrics of a song I recently composed as a tribute to Dr. Erickson. The story above sets the context for the song.*

### Transplant

I worked in your garden, I really learned a lot  
Most of the things you taught me, I'm sure that I forgot  
So I had to start all over with a garden of my own  
And I wish that you could see it and the ways that I have grown

### Chorus:

*You plant a seed and you don't know what will grow  
But you'll get what you need; Something inside will know  
You gave me room and now that you are gone  
My garden is in bloom and your seeds will carry on*

When winter breezes blow, you might think they'll never end  
But every gardener knows that spring brings growth again

Bill O'Hanlon

# UPCOMING SEMINARS/WORKSHOPS

(NOTE: The Erickson Foundation lists seminars as a service to newsletter subscribers. We cannot attest to the quality of training provided in these workshops.)

**June 17-20:** Family Therapy and Hypnosis; Steve/Carol Lankton; Heidelberg, Germany; Contact Bernhard Trenkle, 49/6221/800386.

**June 18-19:** Workshops in Ericksonian Hypnosis; Associate Trainers in Clinical Hypnosis; Monterey, California; Contact ATCH, 26 Cedar St., Syosset, N.Y. 11791, (516) 364-0160.

**June 19-20:** Strategic Pattern Intervention and Ericksonian Techniques—Integrating Individual and Family Approaches; Bristol, England; Bill O'Hanlon; 25£; Contact Mrs. J. Auer, Strategic Therapy Training Associates, 23 Church Green, Witney, Oxon, England OX8 6AZ, Telephone (0993) 72369.

**June 22-27:** Residential Training in Ericksonian Hypnosis and Therapy; Paul Carter/Steve Gilligan; Soquel, California; \$575 (room and board included); Contact M.E.T.A. Institute, P.O. Box 2591, LaJolla, CA 92038, (714) 454-5638.

**June 24-26:** Ericksonian Hypnosis; Steve/Carol Lankton; London, England; Contact Nancy Paul (7375) 56348.

**June 26-27:** Ericksonian Induction: An Application to be Effective; Jeff Zeig; Los Angeles, California; \$125; Contact The Milton H. Erickson Foundation.

**June 26-27:** The New Hypnosis: In the Footsteps of Milton H. Erickson; Daniel Araoz; Bethesda, Maryland; \$185; Contact Quest, 4933 Auburn Ave., Bethesda, MD 20814.

**June 27:** The use of Therapeutic Metaphor, Anecdotes, and Teaching Stories to initiate change in Strategic Therapy; Bill O'Hanlon; Oxford, England, 15£; Contact Mrs. J. Auer (see address above).

**July 3-4:** Paradox in Individual and Family Therapy: A Unitary Model for Clinicians; Bill O'Hanlon; London, England; 25£; Contact Mrs. J. Auer (see address above).

**July 9-11:** Innovations in Clinical Hypnosis: Metaphor; Phil/Norma Barretta; Los Angeles, California; \$225; Contact Turnaround, 929 Barhugh Place, San Pedro, California 90731, (213) 833-4234.

**July 12-17:** Residential Training in Ericksonian Hypnosis and Therapy; San Diego, California; Gilligan/Carter; \$350; Contact M.E.T.A. (see address above).

**July 16-18:** Hypnosis and Therapeutic Methods: The Hypnotherapeutic techniques of Milton H. Erickson from the framework of NLP; Hypnosis Training Institute of Colorado; Boulder, CO; \$150; Contact Discoveries Counseling Center, 999 Alpine St., Boulder, CO 80302, (303) 449-0778.

**July 16-18:** Ericksonian Hypnosis and the Management of Pain; Joseph Barber; \$185; Chicago, Illinois; Contact John Lazar, CTI, 4414 N. Malden, Chicago, IL 60640, (312) 275-5596.

**July 16-20:** Beginning & Advanced Ericksonian Hypnotherapy; Seattle, Washington; Jeffrey Zeig; Contact Seattle Psychotherapy & Counseling Services, 2200 24th Ave. East, Seattle, Washington 98112, (206) 328-0910.

**July 19-24:** Advanced Ericksonian Hypnotherapy; Carter/Gilligan; \$400; San Diego, California; Contact M.E.T.A. (see address above).

**July 23-24:** Medical Hypnosis; Marc Lehrer/Deborah Ross; \$200; Santa Cruz, California; Contact Medical Hypnosis Seminars, 4546 Glenwood Dr., Santa Cruz, CA 95066, (408) 353-1928.

**July 26-31:** Supervision in Ericksonian Hypnotherapy; Gilligan/Carter; Del Mar, California; \$600; Contact M.E.T.A. (see address above).

**July 29:** Conscious Change through Unconscious Process; Norma/Phil Barretta; Assoc. for Humanistic Psychology Annual Meeting; \$75; Contact Don Cooper, AM-82 Registrar, 325 9th St., 3rd Floor, San Francisco, CA 94103.

**July 30-August 1:** Ericksonian Hypnotherapy; Jeffrey Zeig; Evergreen, Colorado; Evergreen Consultants in Human Behavior, P.O. Box 14, Evergreen, CO 80439, (303) 674-5503.

**July 31-August 1:** Innovations in Clinical Hypnosis for the Advanced Practitioner; Phil/Norma Barretta; Philadelphia, Pennsylvania; \$135; Contact Turnaround (see address above).

**July 31:** The Techniques of Milton H. Erickson: Metaphor, Reframing, Storytelling; Deborah Ross/Marc Lehrer; \$100; Santa Cruz, California; Contact Medical Hypnosis Seminars (see address above).

**August 10-15:** Ericksonian Hypnosis; Carter/Gilligan; Vancouver, British Columbia; \$475 Canadian; Contact Marilyn Atkinson, 2021 Columbia St., Vancouver, B.C. Canada, V5Y 3C9, (604) 872-1185/876-0916.

**August 19-22:** Ericksonian Approaches; Gilligan/Lankton/Zeig; Salt Lake City, Utah; Contact The Utah Society of Clinical Hypnosis, Lynn Johnson, President, 166 E. 5900 South, Ste. B-108, S.L.C., Utah 84107.

**August 21-22:** Ericksonian Hypnosis; Bill O'Hanlon; Omaha, Nebraska; \$45/day (\$80 for both days); Contact Therapeutic Learning Center, Box 164, Blair, NE 68008, (402) 426-9205.

**August 27-30:** Ericksonian Hypnosis; New York, N.Y.; Contact Associate Trainers in Clinical Hypnosis (see address above).

**August 28:** Strategic Pattern Intervention: An Integration of Individual and Family Therapy from an Ericksonian Perspective; Bill O'Hanlon; Kansas City, Missouri; \$45; Contact Beth Giguere/Dick Abloff, 5343 Holmes, Kansas City, MO 64110, (816) 523-6722.

**September 6-9:** Workshops in Ericksonian Hypnosis; Spokane, Washington; Contact Associate Trainers in Clinical Hypnosis (see information above).

**September 10-13:** Ericksonian Hypnosis; Birmingham, Alabama; Contact ATCH (see information above).

**September 10-13:** Ericksonian Hypnosis; Cleveland, Ohio; Contact ATCH (see information above).

**September 10-13:** Ericksonian Hypnosis; Denver, CO; Contact ATCH (see information above).

**September 10-13:** Ericksonian Hypnosis; Pittsburg, PA; Contact ATCH (see information above).

**September 11-12:** Medical Hypnosis; Lehrer/Ross; Santa Cruz, California; \$200; Contact Medical Hypnosis Seminars (see information above).

**September 15-19:** Ericksonian Intensive; Lanktons; Pensacola Beach, Florida; Contact Carol Lankton, (904) 932-6819.

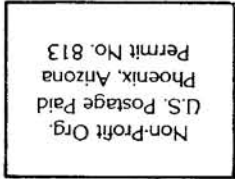
**September 17:** Therapeutic Metaphor: A Novel Approach; Bill O'Hanlon; Des Moines, Iowa; Contact Judy Rinehart, East Des Moines Family Practice Center, (515) 265-4211.

**September 23:** Ericksonian Hypnotherapy (Basic), Jeff Zeig; Eugene, Oregon; Contact David Northway, Willamette Valley Counseling Center, 492 East 13th Street, Ste. 105, Eugene, Oregon 97401, (503) 741-4757.

**September 24-25:** Ericksonian Hypnotherapy (Advanced); Jeff Zeig; Eugene, Oregon; Contact David Northway (see information above).

**October 2-3:** Hypnosis and Sex Therapy; Daniel Araoz, New York, New York; Contact Dr. Araoz, 1517 Franklin Avenue, Mineola, New York 11501.

**October 6-10:** Family Therapy—Science or Art, DAF Conference, Marburg, West Germany; American Speakers include: Bill O'Hanlon, Deborah Ross, Marc Lehrer, Peggy Papp, Peggy Penn & John Patten; Contact Klaus Deissler, Institut für Familientherapie, Frankfurterstrasse 11, 3550 Marburg, West Germany.



The Milton H. Erickson Foundation, Inc.  
3606 North 24th Street  
Phoenix, Arizona 85016  
U.S.A.

# The Milton H. Erickson Foundation, Inc.

## NEWSLETTER

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RETURN TO: Jeffrey K. Zeig, Ph.D., The Milton H. Erickson Foundation, Inc., 3606 North 24th Street, Phoenix, Arizona 85016.  
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