



The Milton H. Erickson Foundation, Inc. NEWSLETTER

The Milton H. Erickson Foundation, Inc.
3606 North 24th Street
Phoenix, Arizona 85016
U.S.A.
Telephone: (602) 956-6196

Volume 3, Number 3

Fall, 1983

ERICKSON FAMILY REUNION

A reunion of Erickson family members took place August 12-17 at Mountain Harbor Resort on the shores of Lake Ouachita near Mt. Ida in western Arkansas. Roxanna Erickson Klein, assisted by her oldest brother, Bert Erickson who has a family farm in western Arkansas, organized the reunion. It was an outstanding and memorable success. Even the weather couldn't have been more pleasant. It was balmy and sunny with no rainfall.

Seventy-eight members of the Erickson family attended. Of those, forty-eight were direct descendants of Milton H. Erickson, M.D., including children, grandchildren and great-grandchildren. The additional thirty were all connections of the extended family. Several large informal gatherings took place at the campgrounds, at the suite shared by Mrs. Milton Erickson and Dr. Erickson's sister, Bertha Gallun and at the condominium shared by the families of Roxanna Erickson Klein and Kristina K. Erickson, M.D.

Elizabeth M. Erickson

POSITION AVAILABLE AT ERICKSON FOUNDATION

**ASSOCIATE DIRECTOR, The
Milton H. Erickson Foundation.**

Requirements: Psychotherapist with administrative experience, skilled in Ericksonian technique.

Four-fifths time position with additional private practice opportunities. Salary: \$20,000 to \$25,000 per year, negotiable.

For information, contact:
Sherron S. Peters, Milton Erickson
Foundation, 3606 North 24th
Street, Phoenix, Arizona 85016.

SECOND INTERNATIONAL CONGRESS ON ERICKSONIAN APPROACHES TO HYPNOSIS AND PSYCHOTHERAPY

**November 30 - December 4, 1983
Phoenix, Arizona**

- **KEYNOTE SPEAKERS:** Jay Haley and Ernest Rossi
- **INVITED ADDRESSES:** Paul Watzlawick and Cloé Madanes
- Over 100 renowned experts on Ericksonian therapy will be presenting workshops, demonstrations, panels and papers.
- **SPECIAL FEATURED PRESENTATION WITH MEMBERS OF THE ERICKSON FAMILY** (including Elizabeth M. Erickson, Lance Erickson, Betty Alice Elliott, Alan Erickson, Robert Erickson, Roxanna Klein and Kristina K. Erickson)

Erickson's therapy and teaching tales often centered around stories of his family and children. At this meeting the Erickson children and family will gather to offer attendees an extremely rare opportunity to glean first-hand insights into Erickson's child-rearing techniques.

Approved for AMA Category One credits.

THE REGISTRATION DEADLINE IS NOVEMBER 9, 1983. DON'T MISS THIS EXCEPTIONAL MEETING. Use the brochure enclosed in this Newsletter to reserve your space at the Congress.

If you have already registered for the Congress, please pass on this flyer to an interested colleague, or post it in a local health institution. We appreciate your support in publicizing the upcoming Congress. All indications lead to the fact that the upcoming Congress will be the largest meeting ever held on the topic of hypnosis. We hope to have 2,500 people in attendance. The final Congress program also is available upon request. Contact the Erickson Foundation if you would like a copy of the final program.

INTERNATIONAL CONFERENCES

The second International Interdisciplinary Congress on Women will be held in Groningen, the Netherlands, April 17-21, 1984. For information, contact: Dr. Christine Clason, Sociologisch Instituut, Rijksuniversiteit Groningen, Grote Markt 23, 9712 HR Groningen, the Netherlands.

The 3rd European Congress of Hypnosis in Psychotherapy and Psychosomatic Medicine will be held in Padua, Italy, May 22-27, 1984. For more information, contact: Piero Roncaroli, Ph.D., Centro Studi di Ipnosi Clinica e Psicoterapia, Via Valverde 65, 37122 Verona, Italy.

DONATIONS

Since the Summer, 1983 issue of the Erickson Foundation's Newsletter, the Erickson Foundation has received \$1,645.00 in donations. We wish to express our appreciation to the following people for their support:

Charles S. Giles, D.Min
Klaus & Barbel Bieback, M.A.
Dr. P.M. Boyce, South Australia
Wm. Mark Valverde, M.D.
Deborah B. Goldberg, M.D.
Bruce Bongar, Ph.D.
James W. Ingersoll, Ph.D.
Pierre Towner, M.S.W.

Steven Schiff
John D. Lentz, M.Div.
Lisa Chiara, M.A.
Phillip R. Hill, M.D.
Daniela Ripetti, Psych, Italy
Nancy Winston, C.S.W.
Roxanna Erickson Klein, BSN
GenRad Foundation

On behalf of the Board of Directors of The Milton H. Erickson Foundation, I would like to express appreciation and gratitude to the GenRad Foundation for their large donation. The GenRad Foundation has a matching donation program in which they will match donations given by their employees. In April, when Jane Furze made her donation, her employer, The GenRad Corporation, matched her contribution to the Erickson Foundation.

The GenRad Foundation is now one of The Erickson Foundation's Patrons and their name will be inscribed on a special plaque at the Foundation.

Sherron S. Peters

MEDIA OF INTEREST:

The **Family Therapy Networker** (2334 Cedar Lane, Vienna, VA 22180) will devote its September/October, 1983 issue to "The Legacy of Milton Erickson." Editor Richard Simon says that it will include interviews, excerpts from forthcoming books, an annotated bibliography of books about Erickson's work and other material. Subscriptions for individuals currently run \$15.

(The following two paragraphs are repeated from last issue because of an inadvertent deletion.)

Training the Time Sense: Hypnotic and Conditioning Approaches is a book of reprinted and original material that discusses techniques of time distortion, time expansion, temporal acceleration and temporal conditioning. Compiled by Robert F. Morgan, Ph.D., it includes articles from Milton and Elizabeth Erickson, Linn Cooper

(Continued on Page Six)

ONGOING TRAINING

Paul Carter, Ph.D. and Steven Gilligan, Ph.D. will conduct a 40-hour training January 15-27, 1984 on the island of Bora Bora in Tahiti. This package will include 11 nights double-occupancy lodging, 2 meals daily and round-trip airfare from California for \$2,271. This will be an international training with clinical as well as special applications appropriate to the depth and splendor of the environs. For further information, contact M.E.T.A. Institute, P.O. Box 2591, La Jolla, CA 92038, (619) 454-5638. Advance registration is essential.

Ericksonian Presentations at AAMFT Annual Conference

There will be three Ericksonian presentations at the Conference which will be held in Washington, D.C. from October 5-9, 1983: "Ericksonian Approaches to the Family" by Steve and Carol Lankton; "Hypnotic Intervention in Family Therapy" by Howard Protinsky and Barbara Kersey and "Strategic Pattern Intervention: Integrating Individual & Family Systems Approaches" by Bill O'Hanlon.

Ericksonian Training Series in England

The Strategic Therapy Training

Associates is offering a Fall training series in Ericksonian/Strategic and Contextual approaches by Jim Wilk, the coordinator of the Longon Workshop for Ericksonian Psychotherapists and Bill O'Hanlon. "Uncommon Therapy: Principles of Ericksonian Psychotherapy in Practice" by Mr. Wilk, will be held in London on October 15-16. "Fundamentals of Ericksonian Hypnosis" by Mr. O'Hanlon, will be in Manchester on October 21-23. There will be an Oxford training by O'Hanlon on "Therapeutic Metaphor: Stories and Metaphoric Tasks as Tools in Psychotherapy" on October 30. "The Practice of Clinical Epistemology: A Generative Approach for Effective Psychotherapy" by both O'Hanlon and Wilk, will be held in London on November 5-6. In addition, there will be a day on "Paradoxical Interventions" by O'Hanlon, for which the date and venue have not been set. Contact the STTA, Mrs. Judy Auer, 23 Church Green, Witney, Oxon., England OX8 6AZ.

Steven Gilligan, Ph.D. will be conducting a 9-day extended training in Ericksonian hypnotherapy beginning this Fall in Bridgeport, Conn. The dates are Nov. 11-13 (1983), Jan. 27-29 and March 2-4 (1984). Attendance is limited

to 35 mental health professionals. For further information, contact Stephen G. Gilligan, Ph.D., 202 Winchester Street, Newton Highlands, Mass. 02161, (617) 965-7399.

The Problem Solving Center will offer four seminars by Phillip Hill, M.D. "Fundamentals of Clinical Hypnosis" will meet for four 4-hour sessions on September 9, 16, 23 & 30 and also on September 12, 19, 26 and October 3. "Advanced Techniques of Clinical Hypnosis" will meet for four 4-hour sessions on October 14, 21, 28 and November 4. "Experimental Hypnosis" will meet for six 3-hour sessions on September 19, 26, October 3, 17, 24 and November 7. 19 Overlook Rd., Arlington, MA 02174.

Paul Lounsbury and Nancy Winston will continue to offer ongoing training in Ericksonian approaches to hypnosis and psychotherapy in New York City this Fall. It is limited to professionals who have attained a Master's degree or above. The workshop dates are as follows: October 1 & 2, November 5 & 6, December 9 & 10. For further information about this and weekend training events, contact them at One W. 67th St., Apt. 313, NY, NY 10023, (212) 362-3548.

LETTER

July 25, 1983

I have just returned to the United States after a year's absence. During this time, I was kept up-to-date on happenings within the Milton H. Erickson Foundation by members of my family, by the Newsletter and other mailings.

After my return to the States, I visited the Foundation. I was extremely impressed by the highly professional attitudes of the entire staff. The archives of audio- and videotapes, of manuscripts and of memorabilia of my late father was deeply moving. Although the cataloging and indexing of the Archive material has not been completed, it is obvious that a great deal of care is being taken to make this material easily accessible to interested professionals.

The sponsoring of the multiplicity of workshops conducted by totally competent, creative and responsible leaders seems to me to be extremely important in the dissemination of my father's teachings.

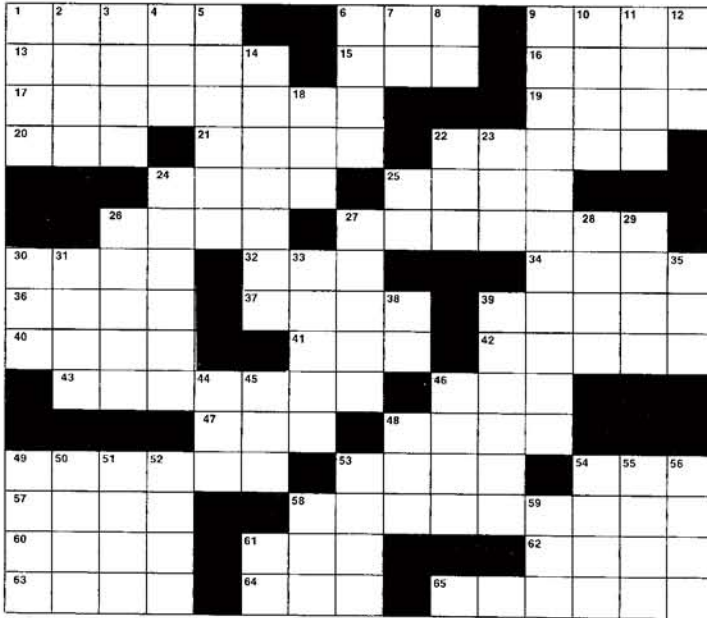
I hope to have the opportunity to visit The Erickson Institutes who join with the Milton H. Erickson Foundation in the professional advancement of Ericksonian hypnosis and psychotherapy.

I wish to publicly thank these groups for their dedicated work in furthering the ideals of education, of therapy and of caring that my father lived.

Betty Alice Erickson Elliott

"MOSTLY ERICKSON"

(by Ronnie M. Hirsch, Ph.D. and Emmy D'Angelo)



ACROSS:

1. Dropsy
6. Physicians' org.
9. Newspiece
13. Cloister
15. Longing for
16. Shooting star
17. Trance technique
19. Boojum
20. Ostrich-like bird
21. Lyric poems
22. Bread spreads
24. Suggestion for weight loss
25. Large water jug
26. _____ Dillon
27. "The Investigation of a Specific _____," 1933 Erickson paper (*Brit J.*)
30. 6th month (*ancient cal*)
32. Glaze
34. Precisionist
36. Under the weather
37. Dear (*Ital.*)
39. "The 6-year-old kleptomaniac"
40. Netman Arthur
41. Edge
42. "Our Miss Brooks" star
43. What Erickson did to many

46. Bitter vetch
47. Highway: abbr.
48. At rest
49. Dread
53. Indian (*Peru*)
54. Lupino
57. Air
58. Type of response
60. Shah's land
61. Florist Erickson treated
62. Retained
63. Prying
64. Hospital workers: abbr.
65. Plant Erickson told 61 across about

DOWN:

1. Facility
2. Percussion instrument
3. Beige
4. Cartogram
5. Dexterous
6. Yes votes
7. Partner of my shadow
8. Article
9. A technique that Erickson used to deliver suggestions to 61 across
10. Bullfight cheer
11. The nights before
12. _____ West

14. Picture-like image
18. Tennis term
22. Possess
23. Grant's foe
24. Becloud
25. Printer's measure
26. Like a he-man
27. Eagle's nest
28. Gladiolus
29. Assistant
30. _____ rule (*usually*)
31. Frisbee
33. Low fertile land
35. Rummy
38. "I think, therefore I ____"
39. Apollo theatre is there
44. Crusoe's asst.
45. Actress Hagen
46. Edible taro root
48. Suffix: like
49. Sacerdote's subject
50. Erickson was this to many
51. Skeletal
53. Summer drinks
54. Sweet spire
55. Idiot
56. Arrangement
58. Charged particle
59. Unit of resistance
61. Soon to be senior

BASIC, INTERMEDIATE & ADVANCED WORKSHOPS IN CLINICAL & SELF HYPNOSIS

As a result of several years planning and development of workshops for the professional, Associate Trainers in Clinical Hypnosis was formed in 1978 to meet the needs of the clinical practitioner. We have since trained thousands of professionals in the use of clinical hypnosis. Our faculty has been pleased to accept invitations from universities, local and regional agencies, hospitals and professional organizations including The American Orthopsychiatric Association, The American Psychological Association, The Family Service Association of America, The National Association of Social Workers, and The Society of Clinical Social Work Psychotherapists.

OBJECTIVES: To develop competency in the application of hypnosis and hypnotic approaches to professional practice. **PROGRAM:** Theoretical and practical considerations including demonstration, supervised instruction and practice in a workshop program that averages nineteen participants. Ample time is available during discussion periods and the supervised practicum to address the specific concerns of the participants. Workshops are designed so that participants can immediately follow their basic training with the intermediate and advanced workshops. **ELIGIBILITY:** Open to health, mental health and related professionals with at least a masters degree from an accredited institution and to graduate students enrolled therein.

TUITION:

for 4 days:	\$320.00
for 3 days:	\$260.00
for 2 days:	\$180.00
for 1 day:	\$ 95.00

EARLY PAYMENT: Deduct 5% when full tuition is sent with application postmarked at least twenty-one days in advance of workshop.

STUDENTS: Deduct 20% when application is accompanied with verification of full time status in a college or university.

GROUP DISCOUNT: Deduct 10% when three or more register at the same time; 20% when six or more register at the same time.

DEPOSIT: A \$50.00 deposit will guarantee reservations.

TAX DEDUCTION: An income tax deduction is allowed for educational expenses (including tuition, travel, meals and lodging) undertaken to maintain and improve professional skills. (See Treasury Regulation 1.162-5).

CANCELLATION POLICY: Deposits and fees are refundable in full less a \$25.00 service fee when request for refund is made at least fourteen days in advance of workshop; thereafter balances will be applied to any other workshop within twelve months.

CERTIFICATE: Upon completion.

CONTINUING EDUCATION UNITS: Approved NY NASW et al.

SPECIAL PROGRAMS: We invite inquiries for basic/advanced workshops on a contractual basis to agencies, schools and hospitals. Weekly individual/group supervision and consultation available in Nassau Co., NY and New York City.

REGISTRATION: Application should include name, degree, address, home and office telephone, workshop location and date(s). Mail to: Anthony Gaito, ACSW, Director; ASSOCIATE TRAINERS IN CLINICAL HYPNOSIS; 567 Split Rock Rd.; Syosset, NY 11791; (516) 922-2926.

LOCATION

Lexington, KY Hyatt Regency
 Atlanta, GA Atlanta American
 Minneapolis, MN Marquette
 Portland, ME BW Executive
 Norfolk, VA Holiday Inn Scope
 Albany, NY Ramada
 Spokane, WA Ridpath
 Washington, D.C. Stouffer's Nat'l Ctr
 Memphis, TN Airport Hilton
 St. Louis, MO Mayfair Hotel
 Boston, MA Lenox
 Peoria, IL Mayfair Hotel
 Charlotte, NC Sheraton Center
 Garden City, NY Adelphi Univ.
 Omaha, NE Regency West
 Rochester, NY
 Savannah, GA Downtowner
 Waterbury, CT Red Bull Inn
 Salt Lake City, UT Hotel Utah
 Houston, TX Holiday Inn
 Downtown
 Cincinnati, OH Drawbridge Inn
 Grand Rapids, MI
 Airport Hilton
 Philadelphia, PA Holiday Inn
 -University City
 Portland, OR Rodeway Inn
 Denver, CO Holiday Inn
 Downtown
 San Antonio, TX Menger
 Indianapolis IN Rodeway Inn
 New York City, NY
 Loew's Summit
 Birmingham, AL Hyatt
 Detroit, MI Airport Hilton
 Binghamton, NY Holiday Inn
 Arena
 Kansas City, MO Radisson
 Muehlbach
 Pittsburgh, PA Ramada Airport
 Milwaukee, WI Marc Plaza
 Columbus, OH Marriott East
 New York City, NY
 Loew's Summit

BASIC

Sept. 23, 24
 Oct. 7, 8
 Oct. 7, 8
 Oct. 7, 8
 Oct. 14, 15
 Oct. 14, 15
 Oct. 21, 22
 Oct. 21, 22
 Oct. 28, 29
 Oct. 28, 29
 Nov. 4, 5
 Oct. 28, 29
 Nov. 11, 12
 Nov. 11, 12
 Nov. 11, 12
 Nov. 18, 19
 Jan. 20, 21
 Jan. 23, 24
 Jan. 27, 28
 Downtown
 Jan. 27, 28
 Feb. 3, 4
 Feb. 3, 4
 Feb. 10, 11
 Feb. 10, 11
 Downtown
 Feb. 17, 18
 Feb. 17, 18
 Feb. 24, 25
 Feb. 24, 25
 Mar. 2, 3
 Mar. 2, 3
 Mar. 9, 10
 Mar. 9, 10
 Mar. 16, 17
 Mar. 30, 31
 Aug. 24, 25

INTERMEDIATE

Sept. 25
 Oct. 9
 Oct. 9
 Oct. 9
 Oct. 16
 Oct. 16
 Oct. 23
 Oct. 23
 Oct. 30
 Oct. 30
 Nov. 6
 Oct. 30
 Nov. 13
 Nov. 13
 Nov. 13
 Nov. 20
 Jan. 22
 Jan. 25
 Jan. 29
 Nov. 20
 Jan. 22
 Jan. 25
 Jan. 29
 Feb. 5
 Feb. 5
 Feb. 12
 Feb. 12
 Feb. 12
 Feb. 12
 Feb. 19
 Feb. 19
 Feb. 26
 Feb. 26
 Mar. 4
 Mar. 4
 Mar. 11
 Mar. 11
 Mar. 18
 Apr. 1
 Aug. 26

ADVANCED

Sept. 26
 Oct. 10
 Oct. 10
 Oct. 10
 Oct. 17
 Oct. 17
 Oct. 24
 Oct. 24
 Oct. 31
 Oct. 31
 Nov. 7
 Oct. 31
 Nov. 14
 Nov. 14
 Nov. 14
 Nov. 21
 Jan. 23
 Jan. 26
 Jan. 30
 Jan. 30
 Feb. 6
 Feb. 6
 Feb. 13
 Feb. 13
 Feb. 20
 Feb. 20
 Feb. 27
 Feb. 27
 Mar. 5
 Mar. 5
 Mar. 12
 Mar. 12
 Mar. 19
 Apr. 2
 Aug. 27

PAID ADVERTISEMENT



ERICKSONIAN APPROACHES ON AUDIOCASSETTE TAPE

A SECOND CHANCE...

Is now yours to hear the outstanding presentations from the seminar on Ericksonian Approaches to Hypnosis and Psychotherapy held in Dallas Texas.

The seminar was professionally recorded by InfoMedix under the auspices of the Milton H. Erickson Foundation, Inc. Take advantage of this special limited offer by ordering your tapes from the order form on the other side. Thank You.

HALF-DAY WORKSHOPS

- NO. 1AB
\$18.00
Freedom of Choice,
B. Rodger, (2 tps.)
- NO. 2AB
\$18.00
The Training Process For Becoming an
Ericksonian Hypnotherapist, S. Gilligan (2 tps.)
- NO. 3AB
\$18.00
The Strategic Use of Trance Phenomena,
S. Lankton, C. Lankton (2 tps.)
- NO. 4AB
\$18.00
Introduction to Ericksonian Hypnosis,
J. Zeig (2 tps.)
- NO. 5AB
\$18.00
Learning To Utilize Autohypnosis,
K. Thompson (2 tps.)
- NO. 7AB
\$18.00
Demonstrations, S. Rosen, M. Moore, R.
Pearson (2 tps.)
- NO. 20AB
\$18.00
Preparing Patients For Medical and Dental
Procedures M. Moore (2 tps.)
- NO. 21AB
\$18.00
The Ultradian Theory of Hypnosis,
E. Rossi (2 tps.)
- NO. 22AB
\$18.00
The Naturalistic Approach To Hypnosis,
J. Barber (2 tps.)
- NO. 23AB
\$18.00
Helping People With Pain,
R. Pearson (2 tps.)
- NO. 24AB
\$18.00
Erickson Annotated: Disentangling The Yarn,
E. Goodman, A. Griffin (2 tps.)
- NO. 25AB
\$18.00
Non-Clinical Application of Brief "Therapy",
R. Fisch (2 tps.)
- NO. 26AB
\$18.00
Demonstrations, K. Thompson, R. Van Dyck,
B. Rodger (2 tps.)
- NO. 27AB
\$18.00
Self Hypnosis For Therapists,
S. Rosen (2 tps.)

FULL-DAY WORKSHOPS

- NO. 14ABCD
\$36.00
The Unconscious As the Major Agent of
Change, S. Gilligan (4 tps.)
- NO. 15ABCD
\$36.00
A Theory and Technique of Brief
Psychotherapy, R. Fisch (4 tps.)
- NO. 16ABCD
\$36.00
Ericksonian Hypnotherapy-Simplified,
S. Rosen (4 tps.)
- NO. 17ABCD
\$36.00
Language of Hypnosis,
K. Thompson (4 tps.)
- NO. 18ABCDE
\$40.00
Naturalistic Techniques,
R. Pearson (5 tps.)

- NO. 34ABC
\$27.00
Ericksonian Approaches In Family Therapy,
J. Zeig (3 tps.)
- NO. 36ABCD
\$36.00
A Sympton-Oriented Approach to
Hypnotherapy, R. Van Dyck (4 tps.)
- NO. 37ABC
\$27.00
Multiple-Embedded Metaphor and Generative
Change, S. Lankton, C. Lankton (3 tps.)
- NO. 38ABCD
\$36.00
The Use of Paradox,
B. Hanlon (4 tps.)
- NO. 39ABC
\$27.00
The Management of Chronic Pain
J. Barber (3 tps.)

- NO. 40
\$8.00
Erickson's Professional Life, A Conversation
Hour With Members of the Erickson Family.

DEMONSTRATIONS

- NO. 11
\$9.00
A Fail Safe Double Bind Approach to Hypnotic
Inductions, E. Rossi
- NO. 12
\$9.00
A Dual Induction Using Dissociation,
S. Lankton, C. Lankton
- NO. 13
\$9.00
The Effective Utilization of Multilevel
Communication, J. Zeig
- NO. 31
\$9.00
Utilizing Hypnosis in Psychotherapy,
J. Barber
- NO. 32
\$9.00
Accessing Unconscious Processes,
S. Gilligan
- NO. 33
\$9.00
The Initial Interview in Brief Psychotherapy,
R. Fisch

PANELS

- NO. 8
\$9.00
Ericksonian Approaches To Induction,
S. Rosen, S. Lankton, C. Lankton, B. O'Hanlon
- NO. 9
\$9.00
Hypnosis & Psychotherapy
S. Gilligan, R. Pearson, R. Van Dyck
- NO. 10
\$9.00
Autohypnosis
E. Rossi, R. Rodger, K. Thompson
- NO. 28
\$9.00
Resistance,
R. Fisch, S. Gilligan, M. Moore
- NO. 29
\$9.00
Using Anecdotes,
E. Rossi, M. Moore, S. Rosen
- NO. 30
\$9.00
Pain Control,
J. Barber, S. Lankton, S. Gilligan

DISCOUNTS

FREE VINYL CASSETTE ALBUM WITH EVERY 12 TAPES ORDERED

BUY 7 - 11 @\$8.00 Each	BUY 12 - 23 @ \$7.50 each	BUY 24 - 64 @ \$7.00 each	COMPLETE SET SEMINAR PRICE @ \$498.00 \$6.30 PER TAPE
----------------------------	------------------------------	------------------------------	--

COUNT "AB" AS TWO TAPES, "ABC" AS THREE, etc.

Presentations are available as individual tape copies at the rate of \$9.00 per 90 minute cassette. Mail orders must include \$1.00 for the first tape and \$.50 for each additional tape for postage and handling charges, up to a maximum of \$5.00. (Count 'A' as one tape; 'B' as second, etc.) **All mail orders must be accompanied by payment in full. Please allow three to four weeks for delivery.**

All InfoMedix tapes are guaranteed for one year from the date of purchase. Please return defective tapes for replacement.

Tapes are available for purchase to professionals in health related fields including physicians, doctoral level psychologists and dentists. Tapes are also available for purchase to professionals with mental health related graduate degrees (e.g., MSW, MSN, MA or MS) from accredited institutions and to graduate students in accredited programs.

Mail to and checks payable to: The Milton H. Erickson Foundation, Inc.
3606 N. 24th Street
Phoenix, Arizona 85016
U.S.A.

For more information call
INFOMEDIX (714) 530-3454

Order Form

Please Send Me The Complete Set Of Program No. M323

Please Send Me The Following Cassettes:

QTY.	TAPE NO.	PRICE	QTY.	TAPE NO.	PRICE	QTY.	TAPE NO.	PRICE

Total No. of Cassettes Ordered _____	TOTAL PRICE: \$ _____
Purchase orders accepted for purchases of \$100.00 or more.	DISCOUNT AMT.: _____
Foreign orders: Add 10% surcharge of subtotal for additional shipping & handling.	SUB TOTAL: \$ _____
All checks payable in U.S. Funds.	SHIPPING & HANDLING: _____
	TOTAL AMOUNT ENCLOSED: \$ _____

SHIP TO: NAME _____
(print)
ADDRESS _____
CITY _____ STATE _____ ZIP _____

Please Charge This To My Credit Card: VISA or M.C. (Minimum Credit Card Order \$25.00)
ACCT. NO. _____ CARD EXPIRATION DATE _____

A.M323.82/12

Signature

UPCOMING SEMINARS/WORKSHOPS

(NOTE: The Erickson Foundation lists Seminars as a service to newsletter subscribers. We cannot attest to the quality of training provided in these workshops.) A \$10.00 DONATION IS REQUESTED FOR EACH SEMINAR/WORKSHOP SUBMISSION.

DATE	TITLE/LOCATION/LEADER	CONTACT
10/8-9	Ericksonian Therapy, Huntington, W.VA., O'Hanlon.....	1
10/8-10	Ericksonian Induction, Chicago, IL, Zeig.....	14
10/14	Advanced Supervision, Boston, MA, S. Lankton	2
10/15-16	Diagnosis & Embedded Metaphor, Boston, MA, S. Lankton	2
10/21-23	Ericksonian Hypnosis & Therapy, NYC, Thompson.....	10
10/22-25	Hypnosis & Therapy, Boulder, CO, Shane	11
10/24-26	Basic Hypnotherapy, Palo Alto, CA, Watzlawick.....	9
10/28	Advanced Supervision, Miami, FL, S. Lankton	3
10/29-30	Ericksonian Induction & Approaches, Miami, FL, S. Lankton	3
10/29-30	Ericksonian Hypnosis, Southfield, MI, Stern.....	4
10/29-30	Advanced Ericksonian Hypnosis, La Jolla, CA, Chiara/Beletsis.....	5
10/29	Using Hypnosis in Family Therapy, CA, Ritterman	8
11/5	Ericksonian Psychotherapy, West Orange, NJ, Zeig	15
11/10-13	Hypnosis & Therapy, Boulder, CO, Shane	11
11/11	Advanced Supervision, Boston, MA, S. Lankton	2
11/12-13	Strategic Use of Trance Phenomena, Boston, MA, S. Lankton.....	2
11/12-13	Intro Ericksonian Hypnosis, La Jolla, CA, Chiara/Beletsis.....	5
11/12-13	Ericksonian Hypnosis, Ft. Worth, TX, O'Hanlon	6
11/14-15	Strategic Pattern Intervention, Ft. Worth, TX, O'Hanlon	6
11/14-16	Intro Hypnosis, Indianapolis, IN, Hill	7
11/17-18	Ericksonian Induction, Cranston, RI, Zeig	16
11/17-19	Advanced Hypnosis, Indianapolis, IN, Hill.....	7
11/25-29	Erickson Pre-Congress Institute, Phoenix, AZ.....	12
11/30-12/4	2nd International Congress, Phoenix, AZ	12
12/11-12	Ericksonian Approaches to Child Psychotherapy, Omaha, NE, Wilk	13
12/8-10	Intro Hypnosis, Boston, MA, Hill	7
12/15-17	Intro Hypnosis, Boston, MA, Hill	7

MEDIA OF INTEREST (Continued from Page Two)

and Paul Sacerdote, among others. The book is available for \$10 including postage from the California School for Professional Psychology, Fresno Campus, 1350 M St., Fresno, CA 93721.

Eliot Katz, Coordinator of Student Services at Victoria College in Australia, sent a copy of a new publication by one of the members of the counseling staff, Di Percy. The booklet, entitled "Study Tactics, A Guide to the Art of Studying," is directed to helping students surmount college entry problems. Included in the guide is a case that Dr. Erickson discussed in his teaching stories.

Medical Hypnosis Seminars has several audio tapes for sale. "Self-Hypnosis Methods" (2 tapes) costs \$20.00. "Hypnosis with Children" and "Learning to Relax" are both 1 tape and \$10.00 each. They also offer a patient booklet (for \$3.50) to accompany "How to Relax." Contact them at 1466 7th Ave., San Francisco, CA 94122.

Irvington Publishers has said that they will publish several Ericksonian books in the near future. **The Essential Erickson: Selected Papers of Milton H. Erickson** (Edited by Ernest Rossi); **The Wisdom of Milton H. Erickson** (Edited by Ronald Havens); and **Ericksonian Hypnosis: Principles of Theory and Practice** by Lee C. Overholser.

David Broaddus and Paul Acra announce the forthcoming publication of their book, **Entrancing Children: Ericksonian Approaches to Child Hypnotherapy**; Grune & Stratton Publishers.

A review of **My Voice Will Go With You** appeared in the January-June, 1983 issue of the VAK newsletter.

A new journal has been published in German entitled **Zeitschrift fur Systemische Therapie**. The subscription rate is DM 28 plus postage per year. For information, contact the editor, Jurgen Hargens, Norderweg 14, D-2391 Meyn, West Germany. Dr. Hargens has considerable interest in Ericksonian approaches. Authors who would like to submit papers should also contact him directly.

The **Teaching Seminar** is now available in Dutch under the title of **Een Week met Milton H. Erickson**. It is published by Van Loghum Slaterus.

Special Birth Announcement

The Erickson Foundation wishes to congratulate Carol and Steve Lankton on the birth of their son, Shawn Michael. He was born on August 8th and weighed 8 lbs., 14 ozs.

CONTACT ADDRESSES FOR UPCOMING SEMINARS/WORKSHOPS

1. Bill McDowell, Dept. of Counseling and Rehabilitation, Marshall University, Huntington, W.VA. 25701, (304) 696-2383.

2. Reid Wilson, 300 Mount Auburn, Cambridge, MA 02138, (617) 864-9310.

3. Ruth Knowles, Peers, Inc., 11840 S.W. 79th Ter., Miami, FL 33183, (305) 595-8989.

4. Charles Stern, 20016 Stratford, Detroit, MI 48221, (313) 862-3584 and 526-6000, ext. 36.

5. M.E.T.A. Institute, P.O. Box 2591, La Jolla, CA 92038, (619) 454-5638.

6. Berlyn Bock, 927 8th Ave., Ft. Worth, TX 76104, (817) 335-4760.

7. Phillip Hill, The Problem Solving Center, 19 Overlook Rd., Arlington, MA 02174, (617) 643-8062.

8. Dean Tom Thomson, CA Graduate School of Marital and Family Therapy, (415) 472-5511.

9. MRI, 555 Middlefield Rd., Palo Alto, CA 94301, (415) 321-3055.

10. New York Society for Ericksonian Psychotherapy and Hypnosis, 434 E. 52nd St. #6G, NYC, NY 10022, (212) 223-0860.

11. Hypnosis Training Institute of Colorado, 999 Alpine St., Boulder, CO, 80302, (303) 449-0778.

12. Milton H. Erickson Foundation, 3606 N. 24th St., Phoenix, AZ 85016, (602) 956-6196.

13. Therapeutic Learning Center, P.O. Box 164, Blair, NE 68008, (402) 426-9205.

14. Oasis Center, 7463 North Sheridan Rd., Chicago, IL 60626, (312) 274-6777.

15. New Jersey Psychological Assn., 50 Northfield Ave., West Orange, NJ 07052, (201) 736-8480.

16. Dr. George Andrus, The Andrus Center, P.O. Box 8106, Cranston, RI 02920.

CONTACT/EXCHANGE

Bill O'Hanlon will be editing special issues of the **Journal of Strategic and Systemic Therapies** on "Reframing" and "Paradoxical Interventions." Relevant papers and ideas for papers may be submitted to him at P.O. Box 164, Blair, NE 68008.

Michael Ceo, M.A. would like to hear from other clinicians that have been using Ericksonian methods with Multiple Sclerosis patients. He has been encouraged by his preliminary results in this area. Contact him by writing him at the Northern VA Psychotherapy Center, 6710-B Whittier Ave., McLean, VA 22101; telephone: 356-3111. He will also be attending the International Congress and would welcome contact there.

**VIDEO CASSETTES AVAILABLE FOR SALE
FROM
THE 1982 SEMINAR ON ERICKSONIAN
APPROACHES TO HYPNOSIS AND PSYCHOTHERAPY**

ORDER FORM

AVAILABLE 1-HOUR DEMONSTRATIONS

- Joe Barber, Ph.D.—UTILIZING HYPNOSIS IN PSYCHOTHERAPY
- Richard Fisch, M.D.—THE INITIAL INTERVIEW IN BRIEF PSYCHOTHERAPY
- Stephen Gilligan, Ph.D. cand.—ACCESSING UNCONSCIOUS PROCESSES
- Stephen Lankton, A.C.S.W. and Carol Lankton, M.A.—A DUAL INDUCTION USING DISSOCIATION
- Marion Moore, M.D.—THE CONSTRUCTIVE USE OF HYPNOTIC PHENOMENA
- Robert E. Pearson, M.D.—ERICKSONIAN INDUCTION METHODS
- Bertha Rodger, M.D.—A CONVERSATIONAL INDUCTION WITH FIXATION ON IDEAS
- Sidney Rosen, M.D.—A QUICK-UTILIZATION APPROACH TO HYPNOTIC INDUCTIONS
- Ernest Rossi, Ph.D.—A FAIL SAFE DOUBLE BIND APPROACH TO HYPNOTIC INDUCTION
- Kay Thompson, D.D.S.—A CONVERSATIONAL INDUCTION AND THE UTILIZATION OF SPONTANEOUS TRANCE
- Richard Van Dyck, M.D.—ACCEPTING THE SUBJECT'S COGNITIONS AS A BASIS FOR THERAPY
- Jeffrey K. Zeig, Ph.D.—THE EFFECTIVE UTILIZATION OF MULTILEVEL COMMUNICATION

AVAILABLE FORMATS:

_____ Beta I, II, or III 1/2 inch _____ VHS 1/2 inch _____ U-Matic 3/4 inch

PRICES: QUANTITIES	1	2	3	4	5	6	7	8	9	10	11	12
1/2" Beta or VHS	\$100	200	300	400	475	570	665	760	855	925	1018	1110
3/4" U-Matic	\$110	220	330	440	525	630	735	840	945	1025	1128	1230

I've enclosed a check or money order in the amount of \$_____ payable to the Milton Erickson Foundation, Inc. Add \$7.50 for handling.

We honor MasterCharge VISA

Account # _____ Expiration Date _____

My Name _____

My Address _____

City _____ State _____ Zip _____

Ordering instructions: After circling tapes desired, checking the format required for playback on your equipment, and completing the order form, please mail to the Milton H. Erickson Foundation, Inc., 3606 North 24th Street, Phoenix, Arizona 85016. You may expect delivery within three weeks.

Video cassettes in both PAL and SECAM systems are available upon request at extra charge. Payment must be in U.S. dollars.

BOOK REVIEW

Healing in Hypnosis: The Seminars, Workshops and Lectures of Milton H. Erickson, Volume 1 (Edited by Ernest Rossi, Florence Sharp and Margaret Ryan)

This is the first volume of a projected three-to-five volume series transcribing Erickson's talks from the 1960's, when he gave numerous talks around the country. Florence Sharp began collecting tapes of these talks years ago to ensure that they wouldn't be lost forever. The time is finally right for their publication and she has been assisted in this task by Ernest Rossi, coauthor of several books with Erickson, and Margaret Ryan, who assisted in the preparation of the previous Erickson and Rossi volumes.

This is a great book. For the most part, Erickson is allowed to speak for himself. The editors have confined themselves to cleaning up the grammar and to breaking the material into sections to organize it. Rossi comments occasionally on the transcript to clarify some obscure remark or to offer his interpretation of Erickson's approach. I could have done without the interpretive comments, but others may find them helpful.

A biography of Erickson is included in the first part of the book. This is a very personal piece by Rossi that says almost as much about Rossi as it does about Erickson, although several new facts about Erickson are included.

There will be a tape of one of the lectures included with the book, which is currently scheduled to be released at about the same time you receive this newsletter. It will be published by Irvington Publishers.

Bill O'Hanlon

Demonstration Subjects Needed at Erickson Congress

Children and adolescents are needed to serve as demonstration subjects for workshops held from 8:30 a.m. to 11:30 a.m. on both Saturday, December 3rd and Sunday, December 4, 1983. The workshop leaders are Irving Secter, D.D.S. and Franz Baumann, M.D. If you have children who would be interested in taking part in these demonstrations, please contact Sherron Peters at the Erickson Foundation.

David Calof would like to hear from

ERICKSON INSTITUTE ESTABLISHED IN FLORIDA

We are pleased to announce the formation of the Milton H. Erickson Hypnotherapy Institute of Southern Florida. The Board of Directors include David Hudson, ACSW, Jon Brett, Ph.D. and James Hopkins, ACSW. Contact them at 8221 S.W. 72nd Avenue #379, Miami, FL 33143.

Phoenix area practitioners who have married couples in treatment who would be willing to serve as demonstration subjects for his demonstration of "Hypnosis in a Multi-Generational Systems-Based Approach to Couples Therapy." In addition, he would offer live consultation to the therapist for couples who might be provided for this purpose. Contact him at the Seattle Family Institute, 2722 Eastlake Ave. East, #210, Seattle, WA 98102, (206) 329-9101.

BUSINESS MATTERS

Closing date for submissions to the next Newsletter is November 20, 1983. All business and money matters, including subscriptions, should be addressed to the Foundation's offices in Phoenix.

BILL O'HANLON

SOLUTION to Puzzle

(from Page Three)



Non-Profit Org.
U.S. Postage Paid
Phoenix, Arizona
Permit No. 813

The Milton H. Erickson Foundation, Inc.
3606 North 24th Street
Phoenix, Arizona 85016
U.S.A.

The Milton H. Erickson Foundation, Inc.

NEWSLETTER

3606 North 24th Street
Phoenix, Arizona 85016
Phone (602) 956-6196

Bill O'Hanlon, Editor
P.O. Box 164
Blair, NE 68008

BOARD OF DIRECTORS

Jeffrey K. Zeig, Ph.D. President
Kristina K. Erickson, M.D. Vice President
Sherron S. Peters Secretary
Elizabeth M. Erickson Treasurer

Please check:

_____ Please find enclosed my donation of \$ _____ to support the activities of The Milton H. Erickson Foundation. (The Foundation is a nonprofit corporation and donations are tax deductible within IRS guidelines.)

_____ I have moved. Please correct my address on your mailing list as follows:

_____ I am not currently on your mailing list. Please add my name so that I may receive the NEWSLETTER and other information about activities of The Milton H. Erickson Foundation.

NAME: _____ DEGREE: _____

ADDRESS: _____ PHONE: _____

CITY/STATE/PROV: _____ ZIP: _____

COUNTRY: _____ TYPE OF PRACTICE: _____

RETURN TO: Jeffrey K. Zeig, Ph.D., The Milton H. Erickson Foundation, Inc., 3606 North 24th Street, Phoenix, Arizona 85016.
Telephone: (602) 956-6196.